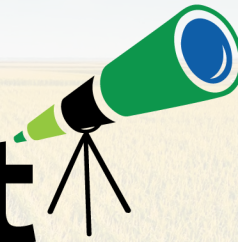# VantagePoint
E-NEWSLETTER

MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

January 2025

New Year, Same Commitments to You!

By Theresa Willems, Chief Operating Officer - theresaw@agvantage.com

Happy New Year!

I hope your 2025 is off to a great start! January is always a super busy month at AgVantage as we work to get all of our customers through their important end of year tasks and deadlines. We appreciate everyone's patience as our team plows through all of your calls and requests and helps you meet those important timelines!

Typically, each new year is met with new resolutions – we've all probably made them, we've probably all broken them – it is just how life goes sometimes. As a company, I do not think we have resolutions per say, I like to think of them as commitments. Each day that we wake up and come to work, our commitment is to you, our customers, to make sure our service to you is as best as it can be, our communication is top notch, our product makes your work life better, and that we connect with you as individuals in meaningful ways, meaning you aren't just a number or cog in the wheel to us. We value your input and strive to ensure your satisfaction each and every day.

AgVantage is not settling for the status quo, we are continually working towards improving our services and products. We are open to making changes to improve your processes and ensure our customers' success in the marketplace. There are a lot of cool things our team is working on and working towards this year, so stay tuned to see our commitments to you turn into reality!

As always, we appreciate your trust and faith in AgVantage and our team and are humbled with your continued partnership.

Enjoy the day,
Theresa

"...continually working towards improving out services and products."

AgVantage SOFTWARE

Employee Owned. Customer Focused.   (877) 282-6353   support@agvantage.com   agvantage.com

Major Updates to EDGE Grain Released!

We are excited to share with you that earlier this month, we released a major update to our EDGE Grain package and were applied to all hosted systems on January 7th. Our dedicated team has worked tirelessly to bring this update to you, which includes nearly 60 important enhancements and fixes that are detailed with more information in PULSE.

We would like to point out that within the list there are three separate calls for Deferred Payments. These all go together to bring you the **new Deferred Payments tab** in the Grain Customer Portal. There are also three separate calls related to changes to Storage Charges. These all go together to change how we charge tax on storage charges. You can now charge storage per grain contract/control and charge a variable tax instead of just flat tax. Meaning you can charge a state and county tax on grain storage charges like in AR instead of just a flat tax rate of 6%, for example.

Starting with this release, we have implemented an additional layer of quality assurance. As part of this process, all calls have been thoroughly tested on our production system to ensure that the expected outcomes of each enhancement are correct. This meticulous testing process replicates how your system should respond, providing us with the assurance that our code is solid and reliable. Although this may add some time to the release process, we believe it is essential to deliver a high-quality product.

If you have any questions or need further assistance regarding these grain enhancements, please do not hesitate to contact our support team at **support@agvantage.com** Thank you for your continued trust in our product.

Save the Date for Upcoming AgVantage Events!

- Wisconsin Regional Conference—March 12-13, 2025 at the Kalahari Resort in Wisconsin Dells, WI

- AgVantage National Conference—June 18-20, 2025 at the Mystic Lake Casino
Event Center in Prior Lake, MN

Update on New Software Releases
By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

EDGE Credit Operation Portal
Add dates to graph on credit customer profile (621714)
Display phone numbers as a hyperlink (633386)

EDGE Customer Relationship Manager
Change the customer profile to use lookup name (647073)

EDGE Accounts Receivable
Additional filters to customer export (571572)
Item portal - Do not allow to delete agronomy source information in view/inquire mode (654663)

EDGE Patronage
Patrons by year with company totals equity report to CSV (632002)
Company totals only equity report to CSV (632004)

EDGE Seed
Comment box on plan payment (646027)
Bayer B2B message remove Monsanto (648507)
Updating EDGE for name change from Monsanto to Bayer (653420)
Add treatment combination for only one location (653311)

Grain
EDI file for grain inspectors-make compliant throughout states (559780)

Interfaces
Add Do it best Interface to EDGE (635435)

POCKT
Add farm and field information to the agronomy applications menu (653049)
Allow changing password in POCKT (653150)

Remember to check your PULSE for more details on these EDGE product enhancements.

Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - elisem@agvantage.com

Hello everyone!

Here is an overview of our upcoming month's eTraining class schedule[**]. Please take a moment to view our eTraining calendar under the **Training** section via the link below and click the blue button to register for any of our eTraining classes[*].

https://agvantage.com/Services.html

Upcoming eTraining class listings are also available via the green banner at the top of applicable EDGE menus.

Please email **elisem@agvantage.com** or **support@agvantage.com** for any questions or concerns about eTraining.

Wednesday 2/12
10am—12pm CST   **EDGE Accounts Receivable**
2pm—4pm CST   **1099's Patronage (no charge)**

Thursday 2/12
10am—12pm CST   **Query 1**
2pm—4pm CST   **EDGE Energy**

Tuesday 2/18
2pm—4pm CST   **EDGE & eAgVantage Admin**

Wednesday 2/19
10am—12pm CST   **EDGE Credit & Collections**
2pm—4pm CST   **EDGE Agronomy**

Thursday 2/20
10am—12pm CST   **Query 2**
2pm—4pm CST   **AgVantage V8.1 & EDGE—New Features (no charge)**

Wednesday 2/26
10am—12pm CST   **eDocuments**
2pm—4pm CST   **EDGE Grain Management Reports**

Thursday 2/27
10am—12pm CST   **EDGE Invoicing**
2pm—4pm CST   **EDGE Grain Settlements & Transfers**

*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

https://www.agvantage.com/Services.html

**Classes are subject to time and date changes. Anyone already registered for a class will be notified of a time or date change.